

Paycheck Protection Program Lender Instructions

Lender Agreement thru Loan Application

Updated: 4/26/2020

Paycheck Protection Program

This document outlines the <u>first three steps</u> required by new lenders to participate in the Paycheck Protection Program:

Become an SBA Lender

Create SBA Systems Account

Submit Loan Applications in CAFS

- Identify Correct Application
- Complete and Submit Form
- Confirm Approval

- Create CAFS Login System (CLS) Account
- Request System Roles

- Verify Borrower
- Collect Applicant Data
- Submit Loan Application
- Approval notification





First Things First...

Defining Key SBA Terms

Capital Access Financial System (CAFS)

Capital Access Financial System (CAFS) is the platform housing SBA's lending applications and related systems. You can reach CAFS using this link: https://caweb.sba.gov/cls/

CAFS Login System (CLS)

Lender individuals need to create accounts in CAFS via the CAFS Login System (CLS). The login information for CLS will be applicable to all CAFS systems for which the user has requested access.

ETRAN

ETRAN (or "E-Lend") is a group of lending systems housed within CAFS.

- *ETRAN Origination* submit loan guaranty requests
- ETRAN Servicing update/edit existing loans



Location ID

Each SBA Lender has a "Location ID" associated with their organization.

This is a public unique identifier, and individuals within a lending organization must know their Location ID in order to sign up for SBA systems with their CLS Account. Location IDs are usually between 4 and 6 digits.

Authorizing Official

Each Location ID must have <u>at least one</u> Authorizing Official associated with it in order to allow individual system sign-ups.

The role of the Authorizing Official (AO) is to approve other individuals signing up under a Location ID and re-confirm those users and their respective access levels biannually.

Other users cannot sign up under a Location ID until at least one Authorizing Official has been approved by SBA.





Step 1: Becoming an SBA Lender

What types of lenders are eligible to make PPP loans?

- 1) Any federally insured depository institution
- 2) Any federally insured credit union
- 3) Any Farm Credit System institution (other than the Federal Agricultural Mortgage Corporation) as defined in 12 U.S.C. 2002(a)
- 4) Any depository or non-depository financing provider that:
 - originates, maintains, and services business loans or other commercial financial receivables and participation interests
 - applies the requirements under the BSA as a federally regulated financial institution, or the BSA requirements of an equivalent federally regulated financial institution
 - has been operating since at least February 15, 2019, and has originated, maintained, and serviced more than \$50 million in business loans or other commercial financial receivables during a consecutive 12 month period in the past 36 months, or is a service provider to any insured depository institution that has a contract to support such institution's lending activities in accordance with 12 U.S.C. § 1867(c) and is in good standing with the appropriate Federal banking agency

Note: Institutions described in 1-3 will be automatically qualified upon transmission of SBA Form 3506 unless they currently are designated in Troubled Condition by their primary federal regulator or are subject to a formal enforcement action by their primary federal regulator that addresses unsafe or unsound lending practices

Resources:

https://www.sba.gov/sites/default/files/2020-04/PPP--IFRN%20FINAL 0.pdf



Lenders: Apply Using Correct Form

Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Find Correct Application
Form

Complete and Submit
form

Confirm Approval

Financial institutions that wish participate in the SBA lending program are required to **submit an application form:**

Banks

Potential SBA lenders that are federally insured depository institutions, federally insured credit unions, or Farm Credit System institutions will need to submit their <u>application</u> (form 3506) to <u>DelegatedAuthority@sba.gov</u> to apply.

Non-Banks

Potential SBA lenders that are non-bank or non-insured depository institution lenders will need to submit their <u>application</u> (form 3507) to <u>NFRLApplicationForPPP@sba.gov</u> to apply.

Eligibility

- All existing SBA-certified lenders will be given delegated authority to speedily process PPP loans.
- All federally insured depository institutions, federally insured credit unions, and Farm Credit System institutions
 are eligible to participate in this program.
- Non-bank and non-insured depository institution lenders can also begin making loans as soon as they are approved and enrolled in the program.

Resources:

- List of Existing SBA lenders
- PPP Application form for Banks (SBA Form 3506)
- PPP Application form for Non-Banks (SBA Form 3507)



Lenders: Complete, Sign, and Submit Form

Become an SBA Lender

Create SBA Systems
Account

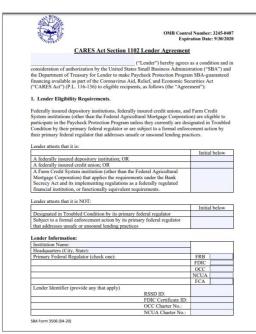
Submitting Loan
Applications

Find Correct Application Form

Complete and Submit Form

Confirm Approval

Banks: SBA Form 3506



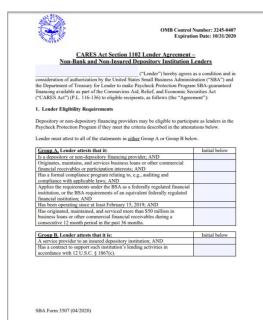
Complete Forms:

- Complete all required boxes
- Sign form

Note: 2 separate signatures are required:

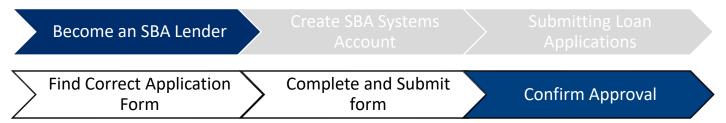
- 1. Applicant
- 2. Officer or Secretary of institution
- Save form
- Attach completed and signed form to an email and send to:
 - Banks send form 3506 to: <u>DelegatedAuthority@sba.gov</u>
 - Non-Banks send form 3507 to: <u>NFRLApplicationForPPP@sba.gov</u>
- Within a few days a email will be sent to lenders to notify of approval

Non-Banks: SBA Form 3507





Lenders: Receive Approval from SBA



Upon receipt of lender application, SBA will:

- Verify materials supplied for correctness and completeness
- Verify lender eligibility
- Email lenders within a few days of approval for "Paycheck Protection Program 7(a) Loan Guaranty Agreement". **Note**: Many applications are processed in under 24 hours.
 - If not approved because of incomplete or incorrect information on application lenders may re-apply
 - If not approved for eligibility reasons, lenders may not re-apply

Once approved, lenders:

Can create an online account in 1 of the 2 systems available for submitting borrower applications (see next section for details)

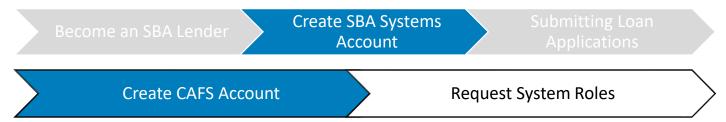
- CAFS
- SBA Connect





Step 2: Create an Online Account

Lenders: Create Online Account in 1 of 2 Systems



In order for *approved* lenders to be able to submit borrower loan applications, they must establish access to ETRAN via one of two channels:

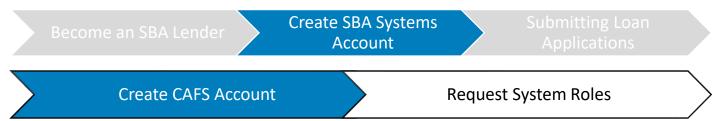
1. Directly through CAFS (CLS/PIMS/ETRAN):

- CAFS is the primary system for loan originations and servicing
- Screen-by screen instructions for creating a CAFS account are on the following pages

2. Lender Gateway:

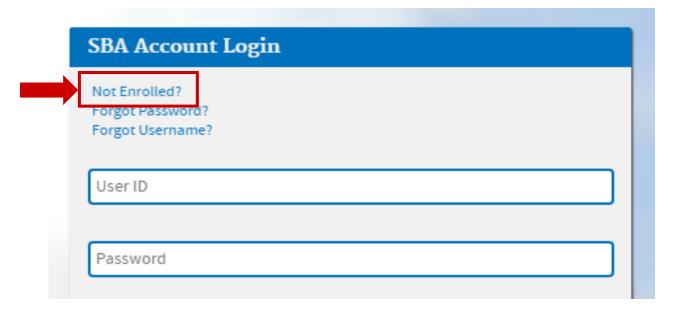
- Lender Gateway is one example (of many) of a 3rd party software via which lenders can submit PPP loan applications
- To gain access to Lender Gateway, sign in via SBA Connect: https://connect.sba.gov/





Lenders should start this process *after* receiving confirmation that they are an SBA-approved lender for PPP loans.

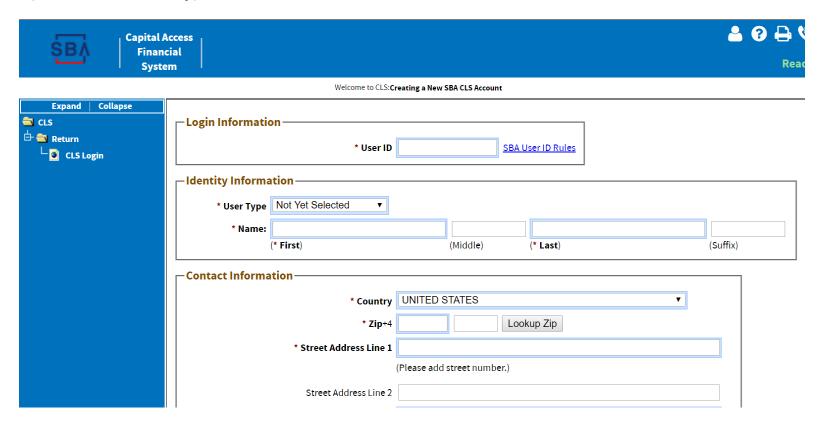
- Go to the Capital Access Financial Systems (CAFS) home page: https://caweb.sba.gov/cls/dsp_login.cfm
- Press the "Not Enrolled?" link in the top left corner of the login box







You will be taken to the page below where you need to complete all mandatory fields (bold = mandatory)

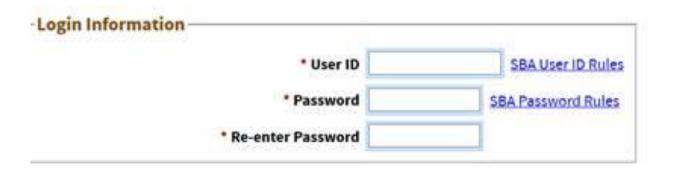




Become an SBA Lender Create SBA Systems Submitting Loan Applications

Create CAFS Account Request System Roles

- Choose and enter your User ID
 - This User ID is how you will log into the system in the future
 - The User ID must be between 8 and 15 characters long
- Choose and enter your Password (x2)
 - Password must be at least 12 characters
 - Must use at least on lowercase letter, one uppercase letter, and at least one special character OR number

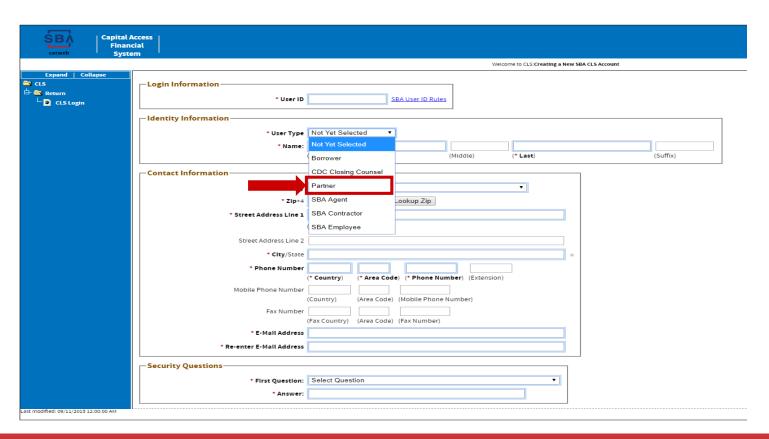




Become an SBA Lender Create SBA Systems Submitting Loan Applications

Create CAFS Account Request System Roles

Lenders should select the "Partner" user type from the drop-down list





Become an SBA Lender

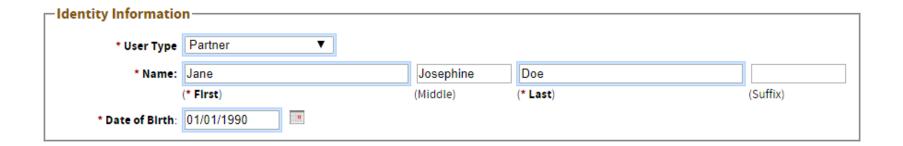
Create SBA Systems
Account

Submitting Loan
Applications

Create CAFS Account

Request System Roles

- Fill in your name (first and last required; middle name is optional)
- Date of Birth must be filled out in the format of mm/dd/yyyy (e.g., November 1, 1980 = 11/01/1980)





Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Create CAFS Account

Request System Roles

Street Address:

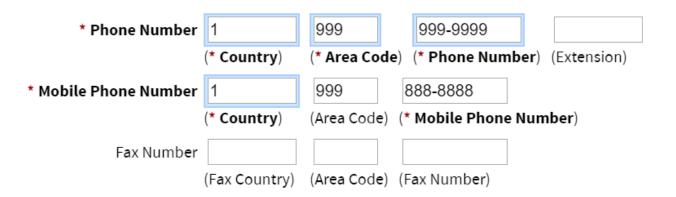
- Use your office address for street address fields
- After entering your zip code, press the "Lookup Zip" button. This will populate the "City/State" field, so you will no longer need to fill in that portion







- Enter your Landline AND Mobile Phone Numbers:
 - U.S. country code = 1
 - Include hyphen in 7-digit phone number
 - Only using your cell phone? Put your mobile number under both landline and mobile.



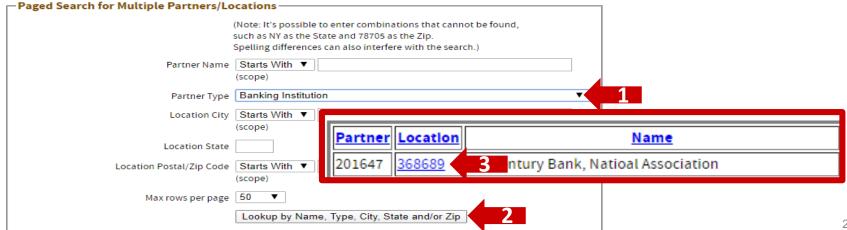


Create SBA Systems Account Create CAFS Account **Request System Roles**

Location ID: Enter your organization's **Headquarters Location ID.** If you do not know your organization's location ID, use the "Lookup" button. Do not use a branch/local ID.

Headquarters Location ID	<u>Lookup</u>

Lookup Functionality: Search for your institution's name, or filter the list by selecting your Partner Type (e.g., Banking Institution or Credit Union) (1) and press the "Lookup by Name, Type, City, State, and/or Zip" button (2). When you find your institution in the list, press the blue Location ID link to auto-copy that into your CLS account sign-up (3).





Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Create CAFS Account

Request System Roles

What is an Authorizing Official (AO)?

AOs act as oversight for CLS related issues and is the first decision level for partner user accounts and role requests for the partner. AOs are also responsible for recertifying (verifying users and role permissions) for accounts biannually. All institutions should designate at least one person (though a minimum of two are recommended) to be the AO.

How Do I Select My AO?

Option 1: Automatic Selection

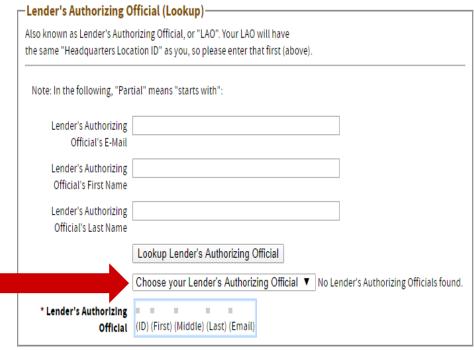
Happens when: There is already **one** authorizing official designated for your Location ID.

What to do: No action needed. Your AO will be automatically selected.

Option 2: Automatic Selection

Happens when: There are **multiple** AOs associated with your Location ID.

What to do: Select an AO from the "Choose your Lender's Authorizing Official" dropdown."







What is an Authorizing Official (AO)?

AOs act as oversight for CLS related issues and is the first decision level for partner user accounts and role requests for the partner. AOs are also responsible for recertifying (verifying users and role permissions) for accounts biannually. All institutions should designate at least one person (though a minimum of two are recommended) to be the AO.

How Do I Become My Organization's AO?

Option 1: You Automatically Become AO

Happens when: You are the **first** person to sign up for a CLS account for your Location ID **What to do:** No action needed. When a Lender/User creates an account for a Location ID, the system will check for any AO available for that Location ID. If none are available, the system sends automatic AO role requests for that user. The requests will need to go through the SBA approval process, and then the user will gain access to the CAFS Security system for their Location ID.

Option 2: You Request the AO Role

Happens when: There is already an AO for your organization's Location ID, but you need to be signed up as a back-up AO for your organization.

What to do: Set up your account. Afterwards, send an email to <u>cls@sba.gov</u> with subject "PRODUCTION Authorizing Official Approval Request." In the email state that you are requesting to be a back-up authorizing official for your Location ID (include your Location ID in the email). You will receive an email from <u>cls@sba.gov</u> that your account has been approved.

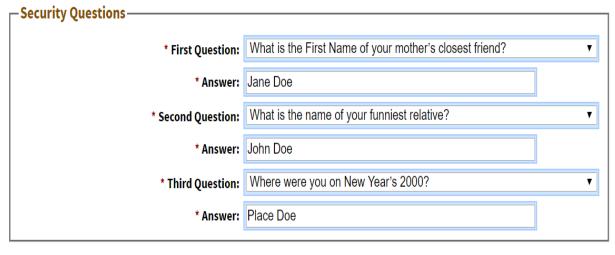


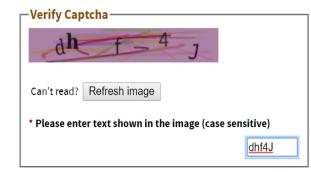
Become an SBA Lender Create SBA Systems Submitting Loan Applications

Create CAFS Account Request System Roles

- Select a question from the dropdown for which you will easily remember the answer
- You will have create answers for three security questions in total
- Verify the CAPTCHA
- Press submit at the bottom of the page

Note: If there are any errors in the previous fields you have to correct, you will be asked to re-write these security questions and verify a new CAPTCHA.







Lenders: Log into CAFS, Create PIMS & ETRAN Accounts

Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Create CAFS Account

Request System Roles

- Go to the CAFS website: https://caweb.sba.gov/cls/dsp-login.cfm
- Enter your User ID and Password
- Check the box next to "I agree to these terms"
- Press "Login"





Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Create CAFS Account

Request System Roles

After account creation:

- User needs to login to CAFS system with their newly created user name and password
- When the user logs in for the first time, they will be prompted with verification of a PIN





Lenders: Log into CAFS, Create PIMS & ETRAN Accounts

Become an SBA Lender Create SBA Systems Account Submitting Loan Applications

Create CAFS Account Request System Roles

- Once logged in, you will see your information on the left-hand side
- After reaching this point, you will need to request specific system accesses within CAFS





Lenders: Request Roles

Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Create CAFS Account

Request System Roles

- At the top right, select the person icon.
- Select "Request Access to CAFS Systems" from the dropdown



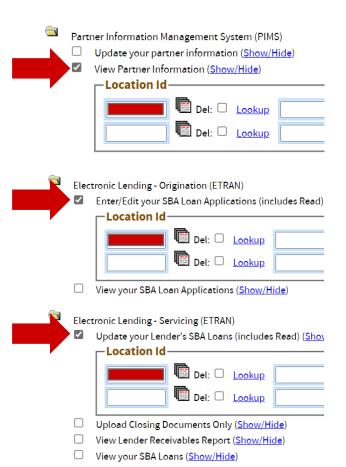




Lenders: Request Roles

Become an SBA Lender Create SBA Systems Submitting Loan Applications

Create CAFS Account Request System Roles



For each required access level, click on the folder, select the box, and enter your organization's Location ID (the same ID # you used when requesting your CLS Account)

Here are the specific accesses required for PPP Loans:

- Under "Partner Information System (PIMS)," select "View Partner Information" and input your Location ID
- 2) Under "Electronic Lending Origination (ETRAN)," select "Enter/Edit your SBA Loan Applications (includes Read)" and input your Location ID
- 3) Under "Electronic Lending Servicing (ETRAN), select "Update your Lender's SBA Loans (includes Read)" and input your Location ID

Then press submit at the bottom.

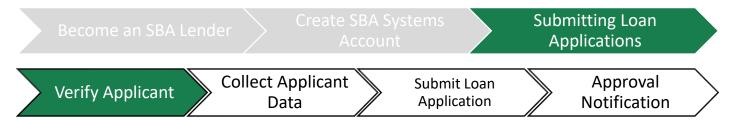
What happens next:

- You will receive an email that your account has been updated.
 NOTE: THIS IS NOT AN APPROVAL FOR ACCESS
- After the access is approved by the AO (they will have 48 hours from your request), Program Office and the CLS security team, you will receive an email from cls@sba.gov.





Step 3: Submitting Loan Applications in CAFS



Verify Loan Applicant (Borrower) Meets Underwriting Criteria

Before Submitting a borrower application, each lender shall verify the borrower meets the minimum underwriting requirements:

- Confirm receipt of borrower certifications contained in Paycheck Protection Program Application form issued by the Administration
- Confirm receipt of information demonstrating that a borrower had employees for whom the borrower paid salaries and payroll taxes on or around February 15, 2020;
- Confirm the dollar amount of average monthly payroll costs for the preceding calendar year by reviewing the payroll documentation submitted with the borrower's application; and
- Follow applicable BSA requirements:

If such entities have questions with regard to meeting these requirements, they should contact the FinCEN Regulatory Support Section at FRC@fincen.gov.

Do lenders have to apply the "credit elsewhere test?" No. When evaluating an applicant's eligibility lenders will not be required to apply the "credit elsewhere test" (as set forth in section 7(a)(1)(A) of the Small Business Act (15 USC 636) and SBA regulations at 13 CFR 120.101))

Resources:

- Final Interim Rule: https://www.sba.gov/sites/default/files/2020-04/PPP--IFRN%20FINAL 0.pdf
- SBA Form 2484: https://home.treasury.gov/system/files/136/PPP-Lender-Application-Form-Fillable.pdf



Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Verify Applicant
Data

Submit Loan
Application

Approval
Notification

Collect Data from Loan Applicant

- Lenders are not required to use SBA Form 2484.

 However, all of the information collected in SBA Form 2484 is required in the E—TRAN system in order to complete the loan application.
 - SBA Form 2484 identifies information about lender, the Applicant, the loan guaranty request, sources and uses of funds, the proposed structure, and compliance with SBA Loan Program Requirements
 - Lenders may consider using the form for their own documentation purposes
- All loan applications are entered electronically by the lender into E-TRAN.

1	Lender Application	Paycheck Protection Form - Paycheck Pro		Exp	Control No.: 3245-0407 irution Date: 09/30/2020
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Address:		City:	St	Zip:	19
Lender Contact:		Ph: () -	Cell or Ext: () -	15
Contact Email:		34(4)	Title:		34
B. Applicant Info	rmation				
Check One:	☐ Sole Proprietor ☐ Partnersi ☐ Eligible self-employed indiv ☐ Tribal business (sec. 31(b)(2	idual 501(c)(3) nonprof	fit 🗆 501(c)(19) veterans	contractor organization	
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dv	DBA:		Business Tax ID:		
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Resources:

• SBA Form 2484: https://home.treasury.gov/system/files/136/PPP-Lender-Application-Form-Fillable.pdf





Agent Information

- An agent is an authorized representative (e.g., attorney, loan broker, accountant, consultant, someone who assists the applicant in the loan process).
- Agents are not permitted to collect any fees from the applicant.
- Agent fees will be paid out of the lenders' fees. The total amount that an agent may collect from the lender for assistance in preparing an application for a PPP loan cannot exceed:
 - 1% for loans less than \$350,0000
 - .5 % for loans between \$350,000 and \$2 million
 - .25% for loans greater than \$2 million



Become an SBA Lender Create SBA Systems Account Submitting Loan Applications

Verify Applicant Data Submit Loan Application Notification

Log Into E-Tran Origination – Complete Application

- Go to the CAFS website: https://caweb.sba.gov/cls/dsp-login.cfm
- Enter your User ID and Password
- Check the box next to "I agree to these terms"
- Press "Login"





Become an SBA Lender

Create SBA Systems
Account

Submitting Loan
Applications

Verify Applicant
Data

Submit Loan
Application

Approval
Notification

• Select: "Loans" dropdown

Select: Electronic LendingOriginations (E-Tran)



CATWEB

Capital Access Dashboard

Welcome: CDCpartner2 CDCpartner2

Thursday, April 16, 2020

Partner



Capital Access Financial Sys





A screen with a menu of options listed across the top will appear

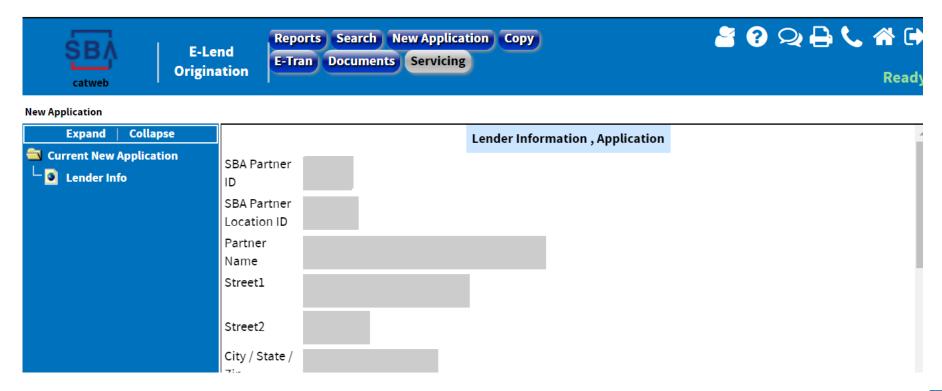
Click: "New Application"







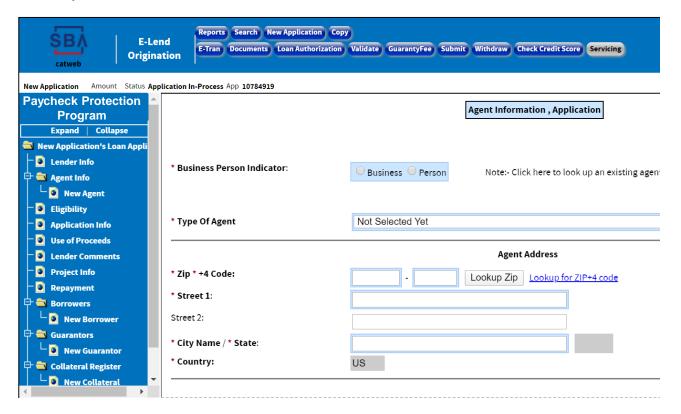
- Provide the **lender information** required on the form
- Click "Save/Next" to proceed to next screen







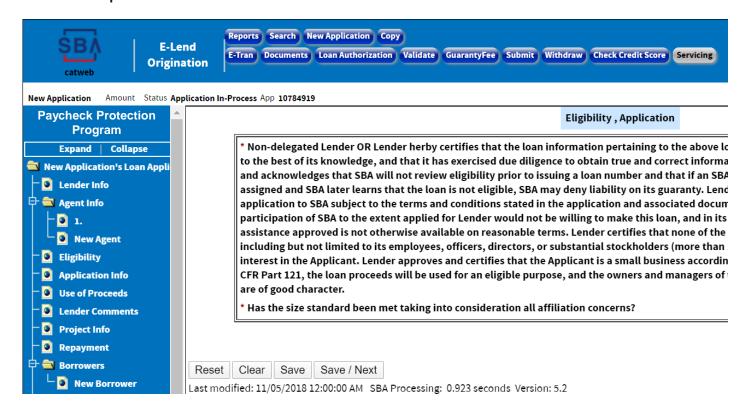
- Complete Agent information
- Click 'next' to proceed to next screen







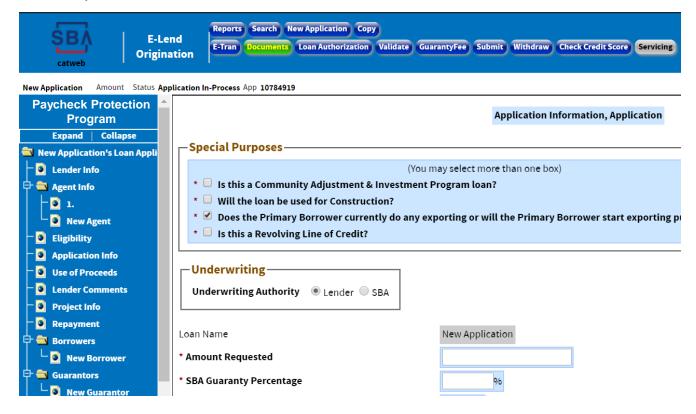
- Confirm Eligibility
- Click 'next' to proceed to next screen







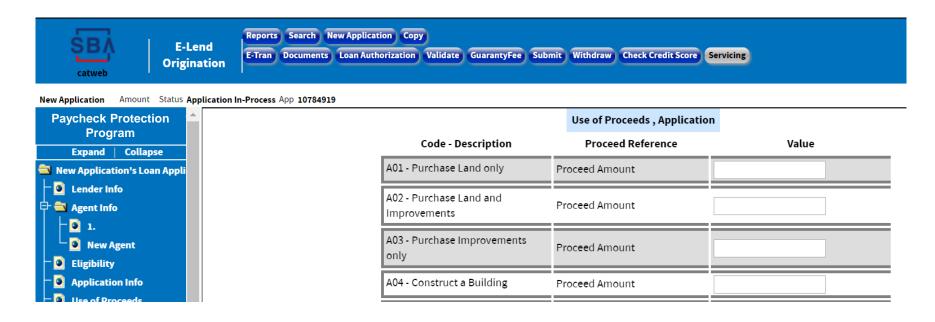
- Complete loan application information
- Click 'next' to proceed to next screen







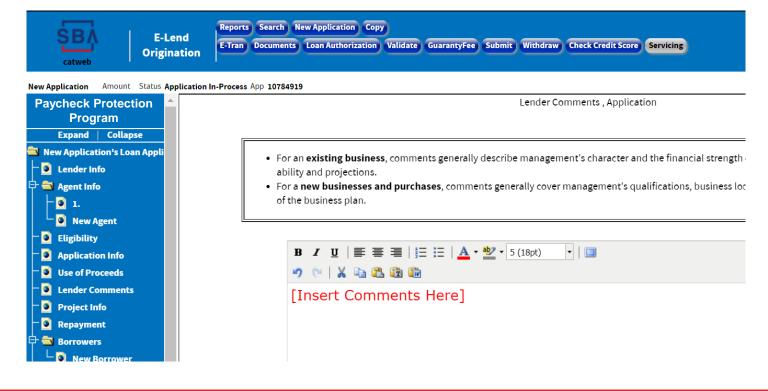
- Insert the use of proceeds amounts— ensure that all uses are documented and add up to total the total requested loan amount
- Click 'next' to proceed to next screen







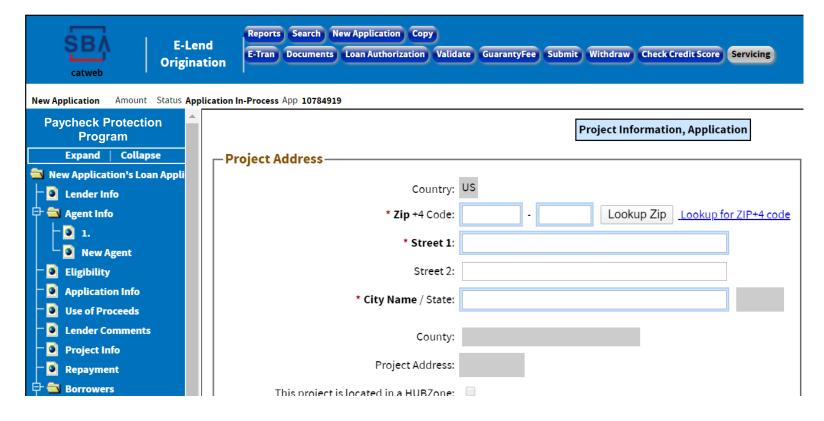
- Insert any comments on the loan application.
 - Keep in mind the comments become part of the permanent record.
- Click 'next' to proceed to next screen







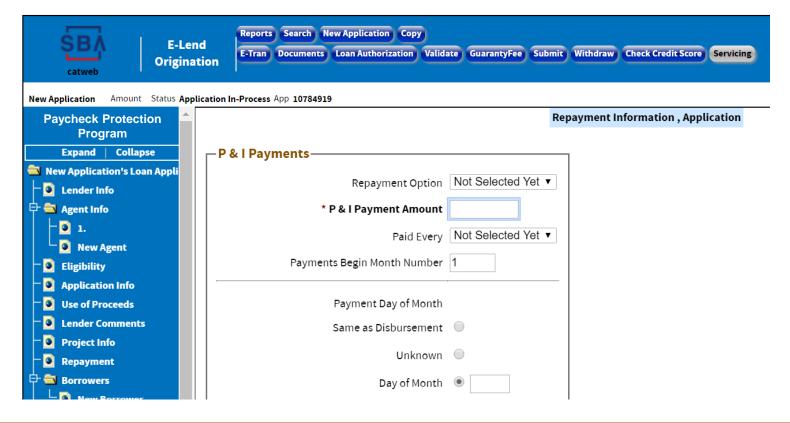
- Insert the appropriate information about the project
- Click 'next' to proceed to next screen







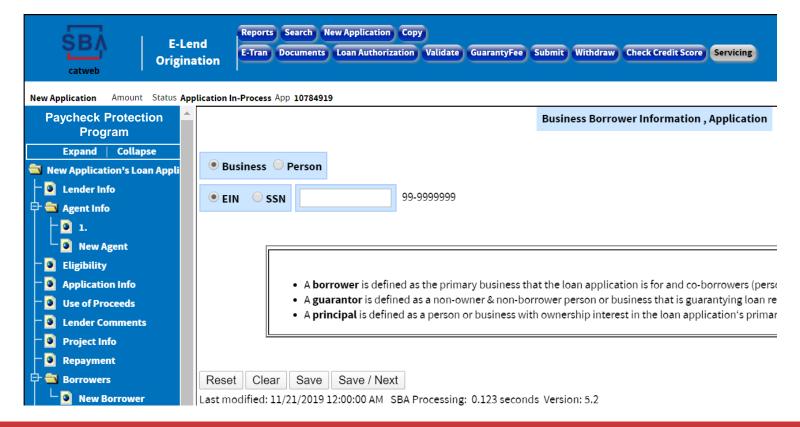
- Insert the appropriate information about the **repayment**
- Click 'next' to proceed to next screen







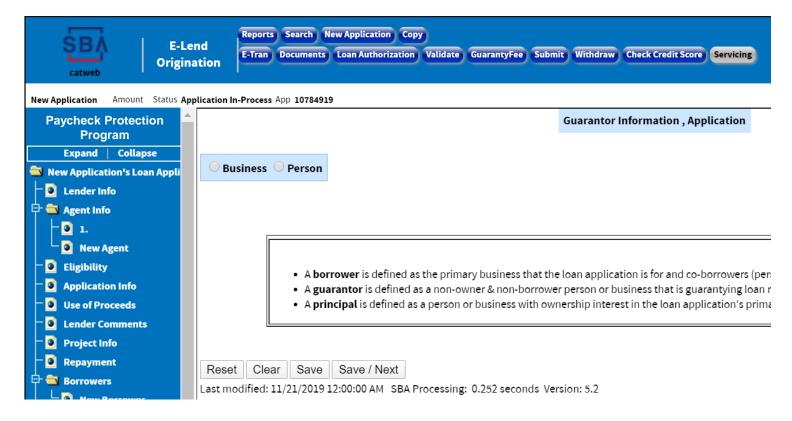
- Insert the appropriate information about the borrower
- Click 'next' to proceed to next screen







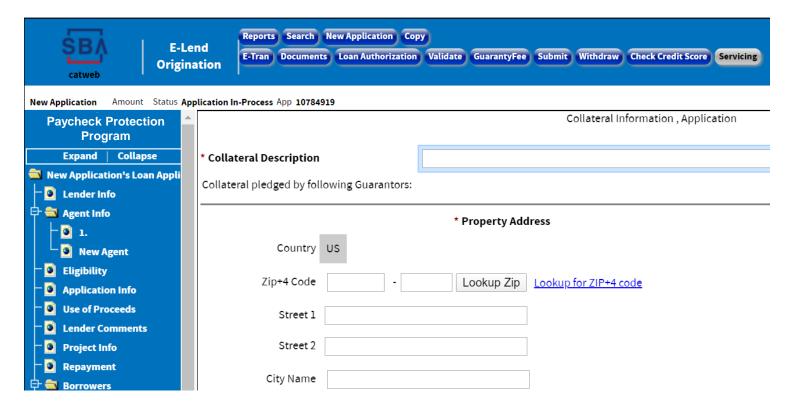
- Insert the appropriate information about the guarantor
- Click 'next' to proceed to next screen







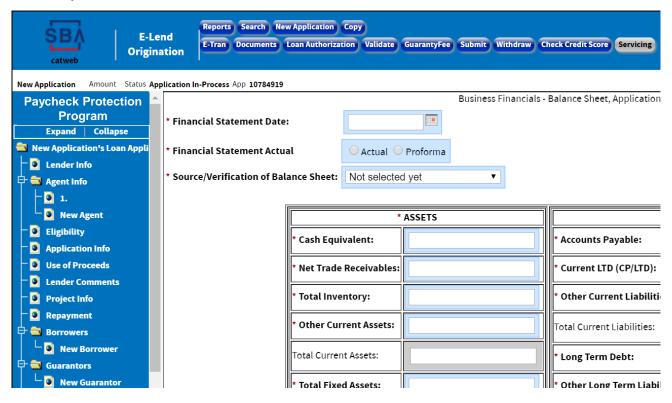
- Insert the appropriate information about the collateral
- Click 'next' to proceed to next screen







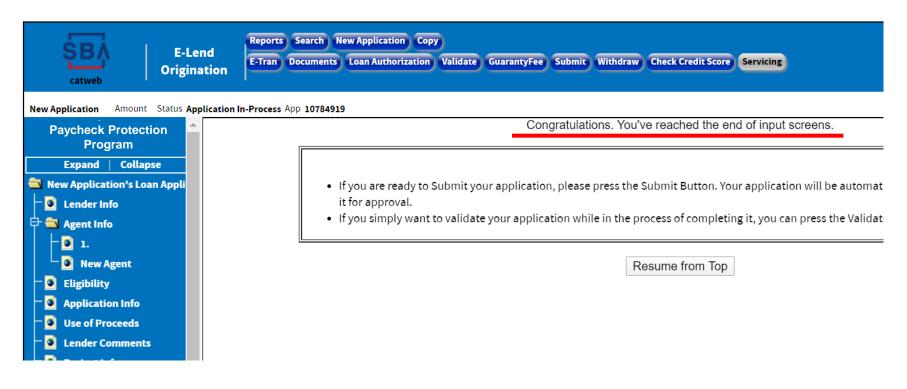
- Insert the appropriate business financial information
- Click 'next' to proceed to next screen



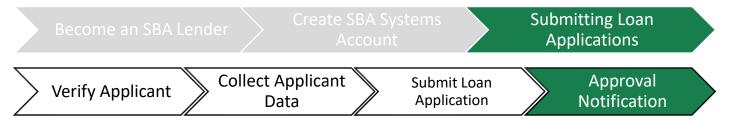




Congratulations!







- **Upon Submission,** SBA will review the loan application.
- **Once Approved,** SBA will notify the lender and the lender can commence with loan funding.

Resources:

• SBA Form 147: https://content.sba.gov/sites/default/files/2020-04/040720note.pdf





Need Help?



If You Need Help

Process Step	Issue	Self-Help Resources	SBA Routing Help
Become an Approved SBA Lender or LSP	Lender Agreements	 PPP Treasury Site Lender Application Form PPP SBA Site 	Delegated Authority: <u>DelegatedAuthority@sba.gov</u>
	Lender Service Provider	Not Applicable	Lender Service Providers: LSP.Agreements@sba.gov
	CLS / CAFS / ETRAN Systems	PPP Lender Instructions	 PPP Lender Assistance Hotline: 1(833) 572-0502 CLS: CLS@sba.gov
Submit Loan Applications (Loan Origination)	Lender Gateway	SBA Connect FAQsSBA Connect User Guide	PPP Lender Assistance Hotline: 1(833) 572-0502
	Loan Applications	 Interim Final Rule Treasury Lender FAQs PPP Lender Instructions 	PPP Lender Assistance Hotline: 1(833) 572-0502
Lann	Loan Processing & Policy	 Interim Final Rule Treasury Lender FAQs PPP SBA Site 	 PPP Lender Assistance Hotline: 1(833) 572-0502 Loan Processing/Servicing Centers
Loan Servicing &	Reporting	Not Applicable	To Be Decided
Processing			



Policy Questions

(e.g., lender fees, reporting)

Self-Help Resources

- PPP Treasury Site
- Treasury Lender FAQs

SBA Routing Help

7aPaycheckLoanProgramQuestions@sba.gov

Comments on the Interim Final Rule should be directed to: PPP-IFR@sba.gov

